



Federal Ministry
for Economic Affairs
and Energy



MITTELSTAND
GLOBAL
FOREIGN MARKET
ENTRY PROGRAMME



CANADIAN GERMAN CONFERENCE ON SECURITY TECHNOLOGIES AND SOLUTIONS

TORONTO – June 20, 2017

Beanfield Centre
105 Princes' Blvd., Toronto ON

www.germanchamber.ca

Program

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| 08:30 am | Registration and Breakfast |
| 09:00 am | Opening Remarks Yvonne Denz, Senior Vice President, Canadian German Chamber of Industry and Commerce Inc. |
| 09:05 am | Welcome and Introduction Peter Fahrenholtz, Consul General of the Federal Republic of Germany in Toronto |
| 09:10 am | The Potential of German-Canadian Economic Cooperation in the Field of Civil Security Dr. Christian Stursberg, German Federal Ministry for Economic Affairs and Energy (BMWi) |
| 09:25 am | Security Technologies and Challenges of the City of Toronto Dwayne Nichol, Head of Corporate Security, City of Toronto |
| 10:00 am | German Company Presentations <ul style="list-style-type: none">• Frank Kuschmierz, CEO of Xenium, representing Conet Solutions GmbH• Frank Middendorf, Sales Manager Export, Burg-Wächter KG |
| 10:45 am | <i>Coffee Break</i> |
| 11:00 am | German Company Presentations <ul style="list-style-type: none">• Detlev Weise, CEO & Founder, exploqii GmbH• Frank Fronzeck, CEO, SecureSystem GmbH• Peter Reimers, CEO, Tescon AG |
| 12:00 pm | <i>Networking Lunch</i> |
| 01:15 pm | Plenary Session: Security in the Building Management and Smart Homes Moderator: Rino Zan, Principal, Senior Security Specialist, Morrison Hershfield <ul style="list-style-type: none">• Chris Scott, Intelligent Building Solutions, Mircom Group of Companies• Roy Manias, Director, Security & Life Safety, Cadillac Fairview• Don Maxey, Application Design Specialist, Bosch Security Systems• Ronald Zimmer, President and CEO, Continental Automated Buildings Association (CABA) |
| 02:30 pm | <i>Coffee Break</i> |
| 02:45 pm | Plenary Session: Current Challenges and Solutions for Cybersecurity in Ontario Moderator: Mark Buchner, Industry Liaison, Faculty of Applied Science and Technology, Sheridan College <ul style="list-style-type: none">• Jay Graver, Director, North America, Giesecke & Devrient• Pranav Shah, Cyber Security Consultant, Ekana Security Inc.• Jeremy Depow, Vice President, Policy and Research, Information and Communication Technology Council (ICTC)• Bryan Li, Managing Director, Cybersecurity Catalyst, Cybersecurity Project |
| 04:00 pm | Networking with German Delegates. End of Conference |

Participating German Companies

Burg-Wächter – www.burg.biz

Burg-Wächter is a family business with more than 90 years old tradition. Experience and knowledge are passed on from generation to generation. The company is one of the leading international producers and suppliers of safes, padlocks, door and window security, measurement technique, cash boxes, letter boxes and access control. Burg-Wächter is a pioneer in the development of electronic locks for safes offering products that meet the highest security standards and also provide a level of comfort that extends well beyond conventional lock and key systems. Burg-Wächter is also the only manufacturer producing padlocks in large series in Germany.



CONET Canada – www.conet.de/EN/CONET

In cases of crisis or disaster, as well as in any rescue operation, fast and appropriate action is essential. With the Unified Communications Radio Suite (UCRS), CONET offers a comprehensive communication solution that enables a direct conferencing of all communication channels like VoIP, ISDN, analogue telephony, LTE mobile phones, analogue and digital radio communication (P25, TETRA, DMR, etc.), while also providing full integration of information systems, alarm circuits, public address solutions, video surveillance and more



Exploqii – www.exploqii.com/en/canada

Located in Germany's media capital, Berlin, exploqii specialises in the concept development and production of explanatory films, interactive videos and informational graphics. The video content aims to reduce complexity, which is an ideal approach for applications in the areas of product and service communication, eLearning, change management and corporate guidelines. The company also regularly supports communications projects on security and compliance for international corporations, security authorities, foundations and institutions.



Megafunk – www.megafunk-engineering.com

megafunk is an established provider of innovative technology and deals with green energy, security and robotics technology. In addition, megafunk is involved in research and development of innovative solutions. One of their latest products is the Security Wireless Knobloxx system, an energy-efficient wireless security door lock for single-family or multi-family homes, apartments and businesses.



SecureSystem GmbH – www.securesystem.net

The company **SecureSystem GmbH** is developing, producing and selling innovative security supervision systems for ISO containers (also known as sea freight containers). Their system consists of two main components: a mobile unit which is installed on each container and the cloud based Trust-Center. The mobile unit can be easily attached between both container doors. Sensors for light, movement, temperature and humidity are placed inside the container and door movement detection sensors and communication modules are attached from outside. The mobile container units are in regular contact with the Trust-Center via redundant communication by GSM and satellite communication networks.



TESCON Sicherheitssysteme AG – www.tescon-security.de/en

The name Tescon stands for company's main targets: technical service, engineering, security and construction. The core competence of Tescon covers the design and manufacturing of products in the fields of high security, counter-terrorism and urban security in accordance to standards like CEN CWA 16221, PAS 68 and 69. Worldwide airports, ministries, hotels, prisons, embassies, military facilities, nuclear electric power plants as well as oil and gas industrial facilities are equipped with these products designed and developed by Tescon engineers. The company's broad product portfolio includes but is not limited to bollards, road blockers, tyre killers, crashrated sliding gates, barriers, detected fencing (with intruder detection) and more.



Canadian German Chamber of Industry and Commerce



The Canadian German Chamber promotes bilateral economic relations between Canada and Germany and is recognized as an official German Chamber of Commerce abroad by the Association of German Chambers of Industry and Commerce, Berlin. The Chamber is the primary contact for German and Canadian companies, organizations and individuals interested in market entry into the respective other country.

The Canadian German Chamber provides assistance to small and medium sized companies in Germany and Canada interested in market entry into the respective country, as well as business development. Further, the Chamber offers its clients valuable contacts and business partner introductions.

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